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SASKATCHEWAN FIRST NATIONS ECONOMIC DEVELOPMENT FORUM
SEPTEMBER 25, 26 2014
Executive Summary

"You can’t talk about self-determination until you talk about economic self-sufficiency"

The Saskatchewan First Nations Economic Development Network hosted its 3rd Annual Forum on September 25 and 26, 2014 at Dakota Dunes Casino.

Included in the exceptional roster of speakers was Commissioner George Lafond, who talked about the importance of relationships and trust, and FSIN Chief Perry Bellegarde, who emphasized that ‘you can’t talk about self-determination until you talk about economic self-sufficiency’.

Some of the highlighted successes included the Peter Ballantyne Group of Companies, which has grown steadily through gas bars, pharmacies, hotels and other ventures to a current net worth of $34 million. Muskowekwan Chief Reg Bellerose spoke of their groundbreaking efforts to build a multi-billion dollar potash mine on First Nations territory. Robert Morin from Enoch Cree Nation told the crowd how they attracted $245 million worth of investment to its world-class resort and casino in Edmonton.

Participants also learned about ‘branding’ and communications for their communities; business planning; and financial literacy, and were offered a host of new opportunities for SFNEDN members such as a mentorship program and complimentary investment readiness assessments. Title Sponsor Federated Co-Operatives Limited invited participation in their Cooperative Innovation project.

New awards honoring leaders in First Nations economic development were introduced at the Forum. Vern Bachiu, formerly of MLTC and BRIDG and currently CEO with Muskowekwan Resources, was named the 2014 Saskatchewan First Nations Economic Developer of the Year for his 30+ years of service and leadership. Whitecap Development Corporation was named the 2014 Saskatchewan First Nation Community Economic Developer of the Year for its tremendous growth, progress and vision over the past two decades. It is now synonymous with First Nations success.

Report from April D. Roberts, Economic Development Coordinator SFNEDN

The Saskatchewan First Nations Economic Development Network has experienced exceptional growth over the last few years. From the initial concept derived at the 1st Forum 2012, we have become an official Network, a membership-based non-profit where First Nation economic development officers, practitioners, community leaders and business can come together to a common platform and enhance their participation in the economy through economic development.

The Network continues to assist, educate and promote partnerships and business for First Nations and communities further providing support in education, training, networking events and opportunities to partner. Our membership is diverse and ranges from First Nation communities to industry leaders. But it won’t stop there, we aim to continue growing our membership base as well.

So get involved with the Network. Stay informed. It makes a difference and that difference can be you.

See you in June 2015 at the Aboriginal Business Match. The SFNEDN will be co-hosting a golf mixer. You are invited! Take care.
What You Missed...

Summaries of the Presenters

WILLIAM MCGILLIVARY, CHAIRMAN
PASKWAYAK BUSINESS DEVELOPMENT CORPORATION:
PHONE: 1 (204) 627-7200  or  FAX: 1 (204) 623-6838

Founded in 1987, Paskwayak Business Development Corporation was mandated to oversee the management of OCN owned businesses and to identify and research the establishment or acquisition of additional business enterprises and to promote economic development for the membership of Opaskwayak Cree Nation.

Current portfolios include retail and service outlets, property management, gravel and concrete operations; including Otineka Mall, The Pas IGA, Atawawen Mart, Paskwayak Convenience, Kikiwak Inn, OCN Shell Gas Bar, Sports Traders Sporting Goods, The Big “E” Mart and Pay Day Loans.

• Employment Opportunities created as a result of business transactions: 225 positions
• Other member incentives: Arts and Crafts Grants, Equity Assistance Grants and Youth Initiatives & Equity Assistance Grants

TRACEY PASCAL, MEMBERSHIP COORDINATOR
FIRST NATIONS POWER AUTHORITY OF SASKATCHEWAN:
TOLL-FREE: 1 (855) 359-3672  or  EMAIL: info@fnpa.ca

It is FNPA’s vision that by building First Nation-owned power businesses and infrastructure, capacity is built for generations of First Nation communities and for the prosperity of all Canadians.

FNPA is currently developing its first 10 MW of power development and in negotiations for significantly greater capacity. However, of more distinction, is that FNPA together with Saskatchewan First Nations, are poised to become an important component of SaskPower’s generation fleet diversity and the Province’s renewable energy economy.

Our members share a commitment to sustainability through social, economic and environmental values. With a portfolio of environmentally preferred power generation projects and strong growth prospects, our Industry Members are positioned to partner with Saskatchewan First Nations to generate stable, long-term cash flows for the benefit of First Nations communities, the Province, and the environment.
TREVOR IVES & DEREK MCKAY
PETER BALLANTYNE DEVELOPMENTS LIMITED PARTNERSHIPS: PHONE: (306) 953-4400

PBCN has a membership of over 10,000, which includes 8 separate communities and a combination of municipalities and Reserves.

- **Business Investments:** First Nations Insurance Services (9.1%), First Pharmacy Plus Ltd. (100%) Northern Resource Trucking L.P. (3%), Prince Albert Casino Ventures L.P. (100%), PBCN P.A. Fuel & Convenience L.P. (100%), Western First Nations Hospitality L.P. (40%), Mee-Toos Forest Products Ltd. (100%) and Points North Freight Forwarding LP (4.3%)

RUTH DEATCHER, SENIOR BUSINESS DEVELOPMENT OFFICER
FIRST NATIONS MARKET HOUSING FUND: RECEPTION/TOLL-FREE: 1 (866) 582-2808 or FAX: 613-740-9932

$300 million federal investment in trust

Designed to support market housing arrangements between First Nations and lenders
Voluntary option to create more housing in First Nation communities - Homeownership, rental units, renovations

In economics, the multiplier is the effect caused by the re-spending of income. Money spent in a local economy is re-spent by employees and suppliers, so the multiplier tries to calculate how many times this occurs.

- The result estimates how much money is generated for each dollar spent

You want that money to stay in the community. We plan to back $3B in loans on reserve 149 applications received from First Nations. 60 applications approved for Credit Enhancement and Capacity Development - $645 Million in credit approved.

- Almost 70 First Nations have used capacity development –500 plus opportunities to meet needs

COOPERATIVE INNOVATIVE PROJECT – FEDERATED COOPERATIVES LTD.

Federated Co-operatives Limited invests $1 million in U of S partnership to explore co-operative business development in rural and Aboriginal communities

The University of Saskatchewan has received $1 million from Federated Co-operatives Limited (FCL), on behalf of the Co-operative Retailing system, for a new initiative in co-operative business development in rural and Aboriginal communities in Canada.

The project will be led by the Centre for the Study of Co-operatives in partnership with the Johnson-Shoyama Graduate School of Public Policy (JSGS), the International Centre for Northern Governance and Development, the Edwards School of Business (ESB) and the Plunkett Foundation in the UK. Working with rural and Aboriginal communities, the partners will explore ways to expand the co-operative business model in communities where co-ops have not previously been present. The project has a strong educational component, with the expectation that research will translate into real-world applications.

It will incorporate experiential learning opportunities for students, integrate research and teaching tools into the JSGS and ESB curriculums, and develop case studies in rural and Aboriginal social and economic development. This knowledge will be used to better inform future business leaders and policy makers about the efficacy of the co-operative model. FCL will contribute $1 million over two years to support the initial planning and business development. Following an assessment of the program in late 2015, FCL will consider long-term funding to support identified projects.

BRUCE CORY, VICE PRESIDENT
REFRESH COMPANY: PHONE: (306) 491 9912 or EMAIL: accounts@refresh.ca

While brand names live in the physical world, brands today live inside the human brain. A brand is a perception of what a person, product or service is like. It is a gut feeling, an emotional response, whether intense or subtle. Everyone has their own personal brand. It’s what you value and what you don’t. How you conduct yourself everyday either helps build your brand or erodes your brand. A brand is not a logo.

Communities that have strong brands have an edge over communities with weak brands. Why? Because brands are emotive and, people largely make their choices based on emotions. If “Community A” has a strong, positive brand, and “Community B” has not made an effort to brand themselves at all (or has neglected its brand altogether), then which community would you want to invest in?

The typical problem that communities face is they play in a crowded sandbox. Each community is virtually indistinguishable from others. Yes, there are differences between communities, but the PERCEPTION to outsiders is that “a community is a community is a community.” The key to attracting more investment lies in figuring out how to establish a community brand that rises above all the noise and clutter. If you don’t brand your community, you can’t differentiate your community from others.
MOUNEED SHAHID
2WEB DESIGN: PHONE: (306) 665-2932
Over 85% of people research online before they do business with you - eMarketer.com
Why have a website? To Attract, Engage, Convert and Motivate for your business. Ensure your website’s success by making it engaging to the viewer.

JOHN LAGIMODIERE, PRESIDENT/EDITOR
EAGLE FEATHER NEWS: PHONE: (306) 978-8118
Public Relations is? Managing the spread of information between your organization and the public, Using the news to carry positive stories about your organization and/or product, Building a good relationship with local media people and having a Social media presence
Why do I need PR? Build and maintain a positive public image. Create support for your initiatives. Share your stories. Get your message out. People trust media more than advertising and sometimes you are forced into the media to maintain your reputation.

DAN ROCHON, CONTROLLER
ATCO SUSTAINABLE COMMUNITIES INC.: PHONE: (403) 292-7660
A $18 billion enterprise of over 9,000 employees, ATCO Group is built upon nine principal operating subsidiaries that span five continents.
Engaged in Structures & Logistics, Utilities and Energy, our companies deliver service excellence and innovative business solutions. From the safe and reliable delivery of natural gas and electricity to providing modular housing and support to NATO and the North Warning System, ATCO Group has consistently represented a record of quality service and products, customer satisfaction, an excellent safety record and sustainable growth for our share owners.

CHIEF REG BELLEROSE
MUSKOWEKWAN RESOURCES LTD.: PHONE: (306) 274-2233
Muskowekwan First Nation is focused on creating a safe investment jurisdiction through well-informed decisions within a planning framework that encompasses technical, business, legal, political, social and spiritual strategies.
Muskowekwan Resources Ltd has a historic and visionary agreement (joint venture) with Encanto Potash Corp. This unique venture between a First Nation and industry is a precedent-setting model for future First Nations collaboration that meets the objectives of Canada, Saskatchewan, First Nations and industry to build mutual prosperity. This mine will export 2.8 million tonnes of potash every year for 50-plus years, providing billions of dollars in economic benefits for the Muskowekwan people, other First Nations, residents of Saskatchewan and Canada, as well as businesses and investors. The Muskowekwan First Nation has a vision to become a model community that exhibits excellence in governance, education, employment and training, health and community development.
ROBERT MORIN, PRESIDENT
RIVER CREE ENTERPRISES

With the issuance of cross-border bonds to both public and private, institutional investors allowed Enoch Cree Nation and River Cree Enterprises LP to buy out Paragon Gaming’s minority shares. The casino and resort is now solely owned by the First Nation with an operating contract held by Sonco Gaming Co., a Canadian casino operator, and management of the hotel still by Marriott. The buy-out came well ahead of schedule, says Robert Morin, president of River Cree Enterprises. RCE had a 25-year partnership for the management of the property with Paragon.

It had always been Enoch’s intention to buy-out the partnership, but that had been set at a 12 to 15 year timeline. In order to buy-out Paragon, RCE needed to refinance the existing debt for the resort. While financing was a combination of banks and bonds, the majority of the money came through bond issuance. Bonds offer less restrictive terms than banks.

RCE received a trustworthy bond rating of B+ from Canadian credit-rating company DDRS and B- from American credit-rating company Standard & Poor’s. The River Cree Casino employs close to 900 people, in full-time, part-time and casual capacities. Of those, approximately 10% are from Enoch Cree Nation and 20% are Aboriginal.

TANYA KNIGHT, REGIONAL MANAGER
MEYERS NORRIS PENNY: PHONE: (306) 764-6873  or  EMAIL: Tanya.Knight@mnp.ca

Financial literacy is all about understanding the story that financial statements are telling. In order to read this story, an understanding of the accounting and financial statement terms is required.

What is an asset? A liability? What is meant by current? Financial statements must be read together for the information to make sense. Reading only the balance sheet of a financial statement is like reading the first chapters of a book without reading the ending.

• Examples of Key Terms for Businesses: Current Ratio, Debt to Equity, Return on Equity, Gross Margin, EBITDA, Net Income and Cash Flow
• Ways to improve financial literacy: Year-end statement reviews, Financial fluency workshops, Training courses, Strategic planning, Business and operations planning, Governance reviews and board training.

LARRY LANG, SENIOR PARTNER
HMC MANAGEMENT INC.: EMAIL: lang.hmc@sasktel.net

The Investment Readiness Tool benchmarks eight sections that represent key considerations for investors.

These are: economic development, community profile, industrial and commercial land inventory, investment marketing, land use planning, dealing with site selectors, monitoring investment inquiries and taking care of business - Practice and Partnerships.

HMC’s unique and comprehensive IRBT assists communities in determining their investment readiness, what areas the community needs to focus on to increase their state of readiness, as well as measuring their progress of becoming investment ready over time.
It’s important to have events like this because it brings together people from all sectors; from first nations, from economic development corporations, from business. It’s all about networking and building those key partnerships.

- Chief Perry Bellegarde, SFNEDN Forum 2014
SFNEDN ANNOUNCES INAUGURAL ECONOMIC DEVELOPER OF THE YEAR AWARDS 2014

The awards were announced at the 3rd Annual Saskatchewan First Nations Economic Development Forum held on September 25 & 26, 2014 at the Dakota Dunes Casino on the Whitecap Dakota First Nation. “An independent selection committee made the very difficult selection as there were many worthy nominations” said Milton Tootoosis, Chair of the SFNEDN. “There is a need to celebrate the success stories in our community and it is exciting to learn about a growing number of First Nations communities and economic development professionals that are making a difference.” added Tootoosis. The annual forum will include an opportunity for more nominations and recognition of leaders that are doing what it takes to improve the livelihood of First Nations communities. Information about the Network and awards can be found at www.sfnedn.com

The WDFN is best known for its world class casino and golf course, home of the PGA Tour Canada SIGA Dakota Dunes Open. The Dakota Dunes Golf Links Clubhouse construction is now under way with a completion date of June 2015.

The Whitecap Business Park (fourty acres) is currently being developed with an additional one hundred sixty acres to follow. The Whitecap Industrial Services division is a partnership with a variety of corporations that service the industrial and resource sectors. In October 2014, they will be adding NCSG Crane and Heavy Haul Services Ltd. to their current partnership.

In addition, there are ten residential lots that have been leased to an outside developer who is currently building on those sites. Finished homes will be rented or sold to WDFN members, non-members, and people interested in living in the Whitecap community. WDFN is also a partner with local High Schools and the business sector building RTM homes for the community.

Vern has over 30 years of experience working with First Nations in Saskatchewan and is widely regarded as one of the first to execute the concept of wealth creation as a basis for economic development within communities. He has served as interim CEO for Muskowekwan Resources Ltd. moving their $2.9B on reserve potash project forward.

By working to launch the BRIDG Program with Westcap Mgt. Ltd. BRIDG is one of the most successful investment readiness programs in Canada helping seventeen communities in Saskatchewan with development of governance structures, strategic planning, launching a successful development corporation and completion of their first multi-million dollar investment transaction.

He spent 20 years with the Meadow Lake Tribal Council (MLTC) where he made an impact with investments including the Meadow Lake Sawmill and OSB plant, launching Mystic Management and purchasing West Wind Aviation - all still in operation today. Vern spent 10 years with the Saskatchewan Indian Institute of Technologies. He subscribes to the nation building approach highlighted in the Harvard Project on American Indian Economic Development. Vern has a Masters of Education from the University of Saskatchewan.

Economic Developer of the Year

CATEGOR Y: COMMUNITY
RECIPIENT: WHITECAP DAKOTA FIRST NATION

Milton Tootoosis, Chair of SFNEDN (2nd from R), presents to Whitecap Development Corp. (L to R): Jackie Pilon, Darryl Balkwill, Chief Darcy Bear, Frank Royal

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CATEGOR Y: INDIVIDUAL
RECIPIENT: VERN BACHIU

(L to R): Vern Bachiu, Milton Tootoosis, Chair of SFNEDN

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INVESTMENT READINESS DEMO PROJECT

The Saskatchewan First Nations Economic Development Network is in the process of developing an investment readiness demonstration.

The purpose of the project would be to assist First Nations communities in becoming ready to attract and retain investment including forms of partnerships, financial investment, new business development investment and existing business expansion investment. The Network has been in discussions with HMC Management Inc. (HMC) who have developed an investment readiness process and tools.

HMC will work with First Nations communities who will be selected based on diversity in geography, size, culture, governance, capacity, economic potential, and various levels of investment readiness. The HMC Investment Readiness Business benchmarks that will be looked at in detail are areas that represent key considerations for investors.

These are:
- Economic development
- Community profile
- Industrial and commercial land inventory
- Investment marketing
- Land use planning
- Dealing with site selectors
- Monitoring investment inquiries and
- Taking care of business - Practice and Partnerships.

Application deadline has passed and current applications are being reviewed. Thank you to all those who applied, stay tuned for more to come on this project.

FIRST NATION CO-OP INFORMATION BOOKLET

Goal of project is to create an educational resource and companion training program for community leaders and members wanting to gain an understanding of the co-operative model, its unique attributes and examine how co-operatives can complement Aboriginal cultures. The idea is to create an Aboriginal specific adaptation of the All 4 Each Saskatchewan curriculum and an orientation and education program to complement the written materials that will ensure Aboriginal leaders increase the understanding of co-operatives.

There will be three main partners in this project: Saskatchewan Co-operative Association, the Public Legal Education Association of Saskatchewan and Saskatchewan First Nations Economic Development Network - the Office of the Treaty Commissioner.

The booklet will aim to share with Aboriginal leaders (Chiefs, Band and Tribal Councils) about co-operatives, examining commonalities and shared values between co-operatives and Aboriginal culture, educate about co-operatives, to highlight examples of Aboriginal co-operative development in Saskatchewan and to provide an educational resource to explain the many benefits of the co-operative business model. Once completed, the booklet will be offered in the form of 4 workshops in collaboration with First Nation communities.

ABORIGINAL BUSINESS MATCH AND WORKSHOPS

The Network is preparing for an exciting partnership event June 1-3rd, 2015 with ABM and co-hosting a golf mixer. The Network will also be doing workshops on how to create a company profile and website to assist small businesses and entrepreneurs/new business people in communications and marketing. Stay tuned for more information on the golf mixer and workshops.
How Tradeshow Representatives Help You
What their Pitch is all About

SASKATCHEWAN INDIAN EQUITY FOUNDATION
One of the first Aboriginal financial institutions in Canada to offer developmental lending to First Nation businesses in Saskatchewan. SIEF is owned by the 75 First Nations of Saskatchewan and affiliated with the Federation of Saskatchewan Indian Nations (FSIN). We have also partnered with the TD Bank to create the First Nations Bank of Canada (FNBC), and we have expanded our existing investment portfolio to generate profit and employment for First Nations people.

FIRST COMMERCIAL BROKERS
First Commercial Brokers Inc. provides property and liability insurance for First Nation communities & First Nation Business Entities only, this includes joint ventures that First Nation communities are involved with. First Commercial Brokers is majority owned by First Nation communities and supported by international leaders in the Insurance Industry. With that in mind we are able to focus and provide our clients with the individualistic coverage that is unique to their community/businesses. We are readily available to provide support by assisting to review insurance policies and take note what is happening in the community.

SEDA
SEDA has operated successfully for thirty years assisting communities’ in building and maintaining economic capacity. During those years, we have witnessed the evolution of economic development into what is now an inclusive process that encompasses a variety of activities performed both at the community and regional level and within a global arena. From community economic development and social enterprise to international trade and investment, SEDA works consistently to support practitioners and community leaders in all paths of economic development.

PEACE HILLS TRUST
Peace Hills Trust is Canada’s first and largest First Nation Trust Company. Established in 1980, we have over 29 years of experience serving the financial needs of First Nations and their members, corporations, institutions and associations both on and off reserve. PHT also provide financial services to non-Native clientele. PHT employs over 120 people who serve more than 20,000 personal, business and First Nations customers. Peace Hills Trust provides financial services to most regions of Canada through our network of 8 Regional Offices and electronic services. Peace Hills Trust is wholly owned by the Samson Cree Nation of Maskwacis, Alberta.

SQUARE ONE
Square One is to assist Saskatchewan entrepreneurs in preparing for the first steps of starting or growing their business. Square One offers quality services, information, and resources in person, over the phone, or through email to entrepreneurs across Saskatchewan as part of the Canada Business Network. Resources available include self-help materials, source and market information, business registration assistance and publications from federal and provincial departments, agencies and much more.

YELLOW QUILL HOLDINGS
Yellow Quill Holdings, consisting of 5 board members who are also members to the First Nation, contributes to the economic and social well-being of Yellow Quill First Nation through economic development, strong management and open and transparent relationships with community leaders, elders and members. Yellow Quill Holdings strives to become a top 10 First Nations economic development corporation that reflects our unique culture, language and history and is accountable to our community.

FIRST NATIONS MARKET HOUSING FUND
Building on the expertise and success of innovative First Nations communities and financial institutions, the Fund’s Credit Enhancement Facility is a new approach to expand market-based housing on reserve by providing easier access to homeownership, rental and renovation loans in First Nations communities. The Fund also has a Capacity Development Program which provides funding for First Nation communities that meet or are close to meeting the Fund’s criteria for the Credit Enhancement Facility. Funding is focused on expanding the capacity in First Nations communities in the areas of finance, housing, lands management and economic development to name a few.

These conferences put on by the Saskatchewan First Nations Economic Development Network fill an important gap by helping First Nations understand how to do business, understand the networking that’s available, and understand who the players are around the table.

– Chief Robert A. Merasty - Flying Dust First Nation, 2014
### Agenda - Sept. 25-26

**Forum 2014 - Dakota Dunes Casino Event Centre**

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<thead>
<tr>
<th>Time</th>
<th>Event Description</th>
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<tbody>
<tr>
<td>9:00 am</td>
<td>REGISTRATION OPENS</td>
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<tr>
<td>9:30 am</td>
<td>Opening Prayer – Elder Walter Linklater</td>
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<td>Opening Comments</td>
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<td>Master of Ceremonies - Rob Campbell, Director, MNP</td>
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<td>Treaty Commissioner - George E. Lafond, Office of the Treaty Commissioner</td>
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<td>9:55 am</td>
<td>Title Sponsor – Vic Huard, Vice President, Federated Cooperatives Limited</td>
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<td>10:00 am</td>
<td>BUSINESS APPROACH TO COMMUNITY DEVELOPMENT: Experiences &amp; Lessons Learned</td>
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<td>William McGillivray, Chairman, Paskwayak Business Development Corporation</td>
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<td><strong>COMMUNAL APPROACHES TO BUILDING CAPACITY</strong></td>
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<td>11:00 am</td>
<td>ENERGY EFFICIENCY</td>
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<td>Tracey Pascal, Membership Coordinator First Nations Power Authority of Saskatchewan</td>
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<td>COMMUNITY DEVELOPED CORPORATIONS</td>
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<td>Trevor Ives, CEO &amp; Derek McKay, Peter Ballantyne Group of Companies</td>
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<td>HOUSING VARIABLE IN ECONOMIC DEVELOPMENT</td>
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<td>Ruth Deatcher, Senior Business Development Officer</td>
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<td>First Nations Market Housing Fund</td>
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<td>12:00 pm</td>
<td>LUNCH – FEDERATED COOPERATIVES LIMITED: COOPERATIVE INNOVATION PROJECT</td>
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<td>1:00 pm</td>
<td><strong>COMMUNICATING YOUR COMMUNITY</strong></td>
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<td>BRANDING</td>
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<td>Bruce Cory, Vice President Refresh Company</td>
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<td>WEBSITE DEVELOPMENT</td>
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<td>Mouneeb Shahid, CEO 2 Web Design</td>
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<td>PUBLIC &amp; MEDIA RELATIONS</td>
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<td>John Lagimodiere, President &amp; Publisher/Editor Eagle Feather News</td>
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<tr>
<td>2:30 pm</td>
<td>NETWORKING BREAK</td>
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<td>2:45 pm</td>
<td>BUSINESS DEVELOPMENT PLANNING</td>
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<td>PLANNING, DEVELOPMENT AND INFRASTRUCTURE FOR ECONOMIC DEVELOPMENT</td>
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<td>Dan Rochon, Controller, ATCO Sustainable Communities Inc.</td>
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<td>3:45 pm</td>
<td>Closing of Day 1</td>
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<td>4:00 pm</td>
<td>Networking Reception &amp; Presentation for ED of the Year</td>
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<td>Entertainment By: Rodolfo Pino-Robles</td>
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<td>9:00 am</td>
<td>REGISTRATION OPENS</td>
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<td>9:20 am</td>
<td>Opening Comments – Master of Ceremonies - Rob Campbell, Director, MNP</td>
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<td>9:25 am</td>
<td>Platinum Sponsor Acknowledgement</td>
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<td>PotashCorp, Leanne Bellegarde, Director, Aboriginal Strategy</td>
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<td>9:30 am</td>
<td>First Nation Economic Development &amp; Strategic Partnership Development - Chief Perry Bellegarde, FSIN</td>
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<td>10:20 am</td>
<td>NETWORKING BREAK</td>
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<td>10:25 am</td>
<td>Platinum Sponsor Acknowledgement</td>
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<td>Affinity Credit Union, Chris Sicotte, First Nations Business Development Manager</td>
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<td>10:30 am</td>
<td><strong>TOOLS TO BUILD FOR-PROFIT ENTERPRISES</strong></td>
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<td>INVESTMENT READINESS TOOL</td>
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<td>Larry Lang, Sr. Partner &amp; Dean Yaremchuk, Sr. Partner HMC Management Inc.</td>
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<td>FINANCIAL LITERACY</td>
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<td>Tanya Knight, Regional Managing Partner Meyers Norris Penny</td>
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<tr>
<td>12:00 am</td>
<td>LUNCH KEYNOTE SPEAKER - Chief Reg Bellerose, Muskowekwan Resources Ltd.</td>
</tr>
<tr>
<td>1:00 pm</td>
<td>FOR-PROFIT &amp; CORPORATE HOW TO’S</td>
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<tr>
<td></td>
<td>Robert Morin, President Enoch Casino Corporation</td>
</tr>
<tr>
<td>2:30 pm</td>
<td>NETWORKING BREAK</td>
</tr>
<tr>
<td>2:45 pm</td>
<td>WRAP UP &amp; FORUM REFLECTION</td>
</tr>
<tr>
<td></td>
<td>Planning Forward - 4th Annual Forum September 21 &amp; 22, 2015</td>
</tr>
<tr>
<td></td>
<td>Milt Tootoosis &amp; Heather Exner-Pirot</td>
</tr>
<tr>
<td>3:00 pm</td>
<td>3RD ANNUAL FORUM CLOSES</td>
</tr>
<tr>
<td></td>
<td>Closing Prayer – Elder Maria Linklater</td>
</tr>
</tbody>
</table>
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